



Intelligent. Responsive. Dynamic.

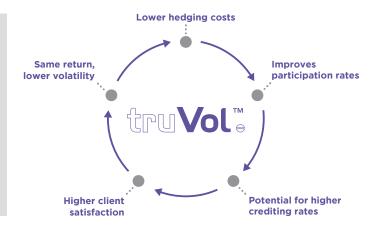
The **truVol™ Risk Control Engine** (RCE) from Salt Financial is a powerful, patent pending risk management toolkit designed to target volatility in risk-controlled index strategies. Powered by higher frequency intraday data, the truVol RCE aims to react faster to market events for more efficient volatility targeting. Suitable for a range of benchmark equity and cross-asset quantitative strategies, Salt Financial partners with investment banks, insurance carriers, asset managers, ETF sponsors, and benchmark index providers to embed the truVol RCE into their workflows.

Features

- Advanced realized volatility model using a mix of high-frequency intraday and daily returns
- Sophisticated detection of high versus low volatility environments
- Dynamic risk scalars designed to intelligently increase or decrease the target to enhance performance
- Fully customizable with available parameters to adapt to nearly any index strategy

Benefits

- Highly responsive design seeks to achieve the same return with a lower volatility target
- Unlocks more performance potential with a limited options budget
- Powers more competitive pricing for fixed index annuities and structured products
- Drives development of more advanced risk-focused indices for use in exchange-traded products



Performance

In a hypothetical risk-controlled strategy that allocates between the S&P 500 (Total Return) and cash with daily rebalancing, the truVol RCE outperforms traditional volatility estimates.

12/31/03 - 5/31/2020	Historical Volatility	EWMA Volatility	truVol RCE
Volatility Target	5%	5%	4.25%
Average Excess Return	2.62%	2.81%	3.13%
Annualized Volatility	4.88%	5.05%	3.97%
Sharpe Ratio	0.54	0.56	0.79
Vol of Vol (22D)	1.52%	1.52%	1.30%
Average Exposure	36.9%	38.3%	29.9%

Versatility

The truVol RCE is highly customizable and adaptable to multiple index strategies. The Salt Financial team provides extensive consulting with clients on integrating the truVol RCE, including coordination with third-party index providers and end clients.

Single Asset

- Uses truVol estimates to dynamically target volatility
- Leverages data from index values, futures, or ETFs, depending on liquidity
- Supports both liquid benchmarks and custom equity indices

Cross Asset

- Uses truVol estimates for both cross-asset correlations and targeting volatility
- Leverages data from index values, futures, or ETFs, depending on liquidity
- Supports multiple global asset classes and proprietary model integration

The truVol RCE can be fully embedded on the trading desk or delivered as a set of analytics via FTP or direct API upon request.

Use Cases

INSURANCE CARRIERS	INVESTMENT BANKS	ETP SPONSORS	INDEX PROVIDERS
Use the truVol RCE to power higher participation rates and innovative crediting strategies in fixed index annuities	Enhance principal-	License one of Salt's	Partner with Salt to
	protected notes,	truVol-powered indices	embed truVol
	market-linked CDs,	or collaborate to	analytics in global
	buffered notes,	create custom index	benchmarks and
	and other products	solutions for ETPs	proprietary strategies

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